

QUESTION 01-20-80

**Who would be considered typical Key Stakeholders?**

(choose the best three answers)

- A. The people funding the product development effort.
- B. The customers who are buying or paying for the product.
- C. The end users that use the product.
- D. The people responsible for product marketing.
- E. The people responsible for product development.

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QUESTION 01-43-80

**In order for a Product Owner to maximize value, he/she must have awareness of which of the following?**

(choose the best two answers)

- A. Customer feedback
- B. Product vision
- C. Unit test results
- D. Team velocity

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QUESTION 01-44-80

**How could the success of the project be evaluated?**

(choose the best two answers)

- A. Increased velocity
- B. Improved KPIs through frequent releases
- C. Increased customer satisfaction
- D. Lower production cost
- E. Delivering an Increment every Sprint

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QUESTION 01-46-80

**What are the benefits of having a solid product vision?**

(choose the best three answers)

- A. It gives an overall direction to the Sprints
- B. It makes it easier to inspect the incremental progress of the product
- C. It helps the team stay focused and make better decisions
- D. It's a traditional concept and there are no benefits for it
- E. It helps identify the best time for releasing the product
- F. It helps identify when the complete Product Backlog should be finished

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## QUESTION 01-49-80

**Which KVAs (Key Value Areas) would the Product Owner consider when developing and delivering value to the marketplace?**

(choose the best three answers)

- A. Time-to-Market
- B. Current Value
- C. Ability to Innovate
- D. Employee Satisfaction
- E. Risk Reduction
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QUESTION 01-61-80

**True or False: An effective Product Owner has a deep understanding of the market in which the Product will exist.**

Choose only ONE best answer.

- A. TRUE
- B. FALSE
- C. It Depends

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QUESTION 01-62-80

**Who is the most important stakeholder that the Product Owner should satisfy?**

(choose the best answer)

- A. The end users
- B. The Scrum Master
- C. All stakeholders are equally important
- D. The developers
- E. The higher managers

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QUESTION 02-26-80

**How will an organization know the outcomes of a product that is currently in development?**

(choose the best answer)

- A. By comparing the estimated time for development versus the actual time spent.
- B. By an increase of velocity trends from Sprint to Sprint.
- C. By the pattern of Increment approvals by the Product Owner and stakeholders at the Sprint Review.
- D. By releasing often, and updating KPIs (key performance indicators) on value after every release and feeding this information back into work on the Product Backlog.

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**The Product Owner usually ensures value by maximizing ...**

(choose the best answer)

- A. Return on investment.
- B. Revenue.
- C. Number of features delivered.
- D. Profit.

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